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May 02, 2005 09:01 AM US Eastern Timezone

Helm Solutions Group Expands Operations to Support National Sales of Online Collective Bargaining Database Product

EL DORADO HILLS, Calif.--(BUSINESS WIRE)--May 2, 2005--Helm Solutions Group, Inc. ("HSG"), the El Dorado Hills, California-based computer systems developer, announced the expansion of its operations to support the national sales rollout of the Online Collective Bargaining (OCB) database product. Offices in Ohio, Colorado and Oregon, along with the headquarters in CA, were established for sales, user training and end-user support in each major region of the US.

The OCB system, jointly developed by HSG and the Community College League of California (CCLC) for all 72 Community College Districts in California, enables easy sharing of documents, surveys and other data used in the collective bargaining process. HSG announced the product availability of OCB in Q4-2004 and signed the first subscription agreement with School Employers Association of California (SEAC), in Q1-2005, to offer OCB to all 1000+ K-12 California school districts through SEAC.

Joining the HSG team to lead operations in these locations are Dr. Jean Malone, Wade Frary, Doug Kittelsen and Jeff Janney. Dr. Malone, with 40 years HR and negotiations experience, is the OCB liaison for CCLC and the community college districts of California. Wade is a recently retired HR Director from one of the largest community college districts in the US; he brings tremendous industry insights to the OCB team. Doug Kittelsen has an extensive background in technology sales as well as identifying market opportunities and developing plans to maximize them. Jeff Janney traveled the US leading and performing end-user training for Cardinal Health's distribution centers and will provide these and other account management services.

"The vision from the inception of the OCB project was to offer it to K-12 and Community College Districts across the US, but we started right here at home in California first," reports Jon Foster, CEO of HSG. "With the California successes underway, our sales focus is moving on to other progressive states."

David Viar, Executive Director of CCLC, is a strong believer in OCB and HSG and is helping introduce them to CCLC-like associations in states he feels will embrace this product and see the value it brings to the collective bargaining process.

Helm Solutions Group, Inc. (www.helmsolutions.com) offers enterprise class systems development knowledge and expertise that enables HSG to provide subject matter experts with "SWAT teams" of talented developers to facilitate capitalizing on time sensitive market opportunities.

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