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Helm Solutions Leverages Value of Subject Matter Experts; Greater Return on Investment / Reduced Time to Market for Subject Matter Experts

EL DORADO HILLS, Calif.--(BUSINESS WIRE)--Dec. 30, 2004--Helm Solutions Group, Inc. ("HSG"), the El Dorado Hills, California-based computer systems developer today announced the successful completion of "Phase I" of their engagement with FTEN, Inc.

"In April we announced the selection of HSG to augment the capabilities of our Chennai, India-based internal development team. We contracted with HSG to leverage our subject matter expertise to accelerate the development of new products and services for the securities market by reusing our existing architecture and HSG's SAFE frameworks," said Ted Myerson, Co-Founder and CEO of FTEN.

"The joint-team of FTEN and HSG made for one of the strongest combinations of subject matter experts and software developers I have ever witnessed," said Jon Foster, Founder and CEO of HSG. "HSG's business model is to leverage our agile-programming development methods and the HSG SAFE frameworks to enable subject matter experts like FTEN to bring products and services to market faster."

"The HSG team never felt like a vendor; they immediately immersed themselves into our project and became a key component of the team. They helped refine FTEN's business and technical requirements as well as develop an architecture that enabled us to minimize time to market while maximizing return on investment of existing assets. This enabled us to deploy new technology and service offerings to securities firms worldwide," reports Doug Kittelsen, Chief Product Officer of FTEN. "HSG had a demonstration system operational in 60 days with live field testing in less than six months. The throughput of the system exceeds our base requirement by more than 10 times and provides us with tremendous growth potential."

FTEN, Inc. (www.FTEN.com) provides securities firms with technology and services that enhance profitability by enabling increased trading volumes, decreased risk and streamlined reporting without requiring radical changes to established back-end processes.

Helm Solutions Group, Inc. (www.helmsolutions.com) offers enterprise class systems development knowledge and expertise that enables HSG to provide subject matter experts with "SWAT teams" of talented developers to facilitate capitalizing on time sensitive market opportunities.

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